## Q4 2024

FOYSTON, GORDON & PAYNE INC.

# Investing in the FGP Core Plus+ Bond Strategy

Expertise in credit analysis is a core competency of our Fixed Income team. The FGP Core Plus+ Bond Strategy leverages this competitive advantage to create an investment solution that improves the risk and return metrics of a universe bond solution. This is accomplished by investing in a core of federal, provincial, municipal, and investment grade corporate bonds while utilizing greater flexibility in allocations to each segment. Additionally, this solution further improves the risk and return profile by opportunistically adding "Plus" components such as high yield bonds, hybrids (bonds and preferred shares), convertibles, and foreign bonds.

## Philosophy

We believe that superior investment returns are achieved by taking a long-term, bottom-up, value-oriented approach to investing based on detailed fundamental research and analysis. Our proven philosophy revolves around two long-standing core concepts:

#### Understanding Quality

**Investment Structure** 

- We use a rigorous credit process to differentiate the level of risk between companies and each security they issue
- We seek to understand each business so that we can appreciate how a company's financial management and organizational structure complement or detract from the base business risk
- The credit process culminates in the FGP Investment Grade Rating (IGR), an internal risk rating of a company and the securities it issues

#### **Disciplined on Valuation**

- We employ a proprietary risk-based valuation tool to select fixed income investments
- Each security has an internal rating based on our internal credit research
- Using the internal rating, we then use the proprietary FGP Internal Spread Matrix to determine if the market valuation is attractive
- This unique method of determining value enhances both the buy and sell decision

PLUS (0-20%) High-yield, hybrids, convertibles, and foreign bonds	
SPREAD PRODUCTS (20%) Federal agency, provincial, municipal, and investment-grade corporate bonds	_

Government and investment-grade corporate bonds (65%)

#### Cash range 0% -10% Total Government / Government-guaranteed Minimum: 20% Issues **Total Corporate Issues** Maximum: 80% Plus+ component: High-yield bonds, hybrids (bonds and Maximum: 20% preferreds), convertibles, and foreign bonds Minimum bond credit quality B (low) Minimum bond portfolio credit quality А Duration ± 2 years vs. BM 50 Maximum direct holdings

\*This strategy can include investments in any FGP fixed income strategies as well as individual investment-grade securities.

### **Portfolio Management Team**

Team Member	Roles and Responsibilities	Year Joined FGP	Year Joined Industry
Ryan Domsy, CFA, MEcon, FRM	Lead Portfolio Manager & Head of Fixed Income	2010	2008
Robert Head, BA	Portfolio Manager & Co-Chair of the Investment Committee	1998	1990
Cameron Greenwood, CFA	Portfolio Manager & Co-Chair of the Investment Committee	2007	2007
Andy Thi, CFA	Head of Credit Research	2016	2012
Jesse Cotton, CFA, MBA	Trader / Credit Analyst	2015	2015
Siqi Chu, IBBA	Credit Analyst	2023	2019

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ception Date	Benchmark	INVESTMENT COUNSEL
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\*Investment returns are gross of investment management fees, and include reinvestment of dividends and income. Values change frequently and past investment performance may not be repeated. FGP Core Plus Bond Fund was launched on October 31, 2017. Historical performance from December 31, 2015 to October 31, 2017 is based on a segregated Core Plus portfolio, whose investment guidelines are substantially similar to the Fund. From November 1, 2017 onwards performance is based entirely on the Fund. PC Bond is Copyright © by FTSE Global Debt Capital Markets Inc. All rights reserved. The information contained herein may not be redistributed, sold, modified or used to create any derivative work without the prior written consent of FTSE Global Debt Capital Markets Inc. eVestment Alliance, LLC and its affiliated entities (collectively, "eVestment") collect information directly from investment management firms and other sources believed to be reliable, however, eVestment does not guarantee or warrant the accuracy, timeliness, or completeness of the information provided and is not responsible for any errors or omissions. Performance results may be provided with additional disclosures available on eVestment's systems and other important considerations such as fees that may be appliable. Not for general distribution and limited distribution may only be made pursuant to client's agreement terms. Copyright 2024 eVestment Alliance, LLC. All Rights Reserved.

**FGP CORE PLUS+ BOND STRATEGY**